



SENIOR ACCOUNT MANAGER – LONDON OFFICE

Sovereign Strategy, a Brussels and London based political strategy and public affairs consultancy is seeking to appoint a Senior Account Manager for its Headquarters. Candidates should have at least five years' experience in a consultancy, in the political domain, an industry association or an interest group predominantly working in the field of financial services, data, technology or a related field.

ABOUT SOVEREIGN STRATEGY

Since its foundation in 2000, Sovereign has been using considerable hands-on experience and networks to develop strategies that deliver for the best outcome for client's day-to-day operations and business development. Sovereign offers a range of consultancy services globally spanning across the field of financial services, digitalisation, health and development. Sovereign offers bespoke advice to governments across the G20 and some of the world's renowned FTSE 100 businesses. With a strong presence in the UK and Europe, Sovereign has a wealth of experience and high-level networks across and beyond G20 countries, the Middle East, Asia and Multilateral Organisations.

ABOUT THE ROLE

- Lead on client accounts from a UK policy perspective.
- Provide timely and relevant advice to clients with regular policy updates on regulations and political developments in the United Kingdom with a specific focus on financial services and digitalization, data governance and ESG standards.
- Lead on UK political events and engagement including through political party conferences as well as ad hoc programming of events
- Provide regular analysis and debriefs to clients to guide the client's positioning on relevant topics.
- Develop and execute the identified political strategies for clients in collaboration with the team.
- Use the expertise and high-level networks with UK stakeholders to create networks for clients and to advise clients on their engagements and their objectives.
- Develop integrated PR and Communication strategies to guide the execution of the client strategy.
- Manage and oversee the work of junior team members who will assist in client accounts.
- Identify new opportunities for client's profile raising and business development strategies to ensure the client benefits from the full range of our networks and experience.
- Organise and advise clients on the creation and planning of campaigns, meetings and conferences.
- Identify business development opportunities for Sovereign Strategy.
- Assist clients in meetings and activities that require travel within and outside the UK (when it's safe to travel).

MUST-HAVES

- **Education:** Graduate Level in Politics, Financial Services, Economics, Law or a related field
- **Experience:** +5 years of professional experience in Policy, Public Affairs, Government Relations, Interest Groups or NGOs working in the field of data, technology and financial services.

- **Language Skills:** Excellent spoken and written English and a fluency in another EU language is desired.
- **Technical Skills:** Proficiency in using and managing virtual conferencing systems like Zoom, Microsoft Teams. Advanced knowledge in Microsoft Office Applications, Social Media Tools like Twitter and LinkedIn.
- **Analytical Skills:** Ability to deliver advice on clients' positioning based on policy developments and identify engagement opportunities that contribute to clients short- and long-term objectives.
- **Networking Skills:** Proficiency in building and maintaining networks that are relevant to Sovereign's client base.
- **Organisational Skills:** Organise, Assist or Manage relevant events and meetings for clients.
- **Communications Skills:** Excellent communication skills with stakeholders at all levels; high standard of written and oral communication skills.
- **Social Skills:** Ability to work constructively in a team, eagerness to grow and an ability to work on multiple projects and deliver work within tight deadlines. Show ability to manage client relations and track progress and communicate with management.

Sovereign Strategy is committed to creating a diverse environment and is proud to be an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, colour, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status, status as an individual with a disability, or other applicable legally protected characteristics.

Sovereign Strategy is dedicated to promoting diversity, multiculturalism, and inclusion which is reflected in all of our content and across all of our brands. Diversity at Sovereign Strategy is the foundation which reflects what we do. We are fully focused on equality and believe deeply in diversity of race, gender, sexual orientation, religion, ethnicity, national origin and all the other fascinating characteristics that make us different.

Salary: Competitive salary dependent on experience

Job Type: 37.5 hrs a week (5 days a week)

Start Day: 22nd February 2021

To apply, please send a CV and Cover Letter to neva.brahmbhatt@sovereignstrategy.com before 1st February 2020. Please note that only shortlisted candidates will be contacted.